

What's at stake



Demographics will force change



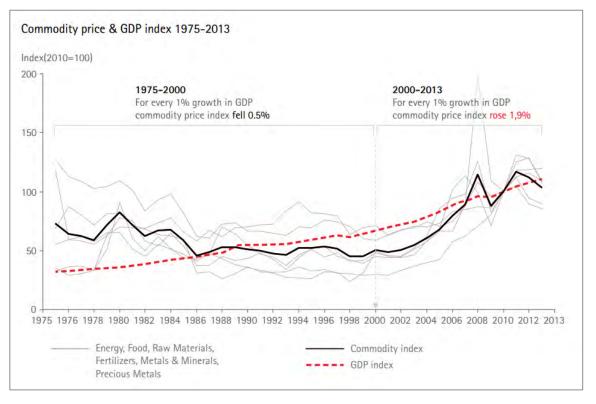
2 billion more people on earth over the next 30 years



3 billion more people in the middle class by 2030

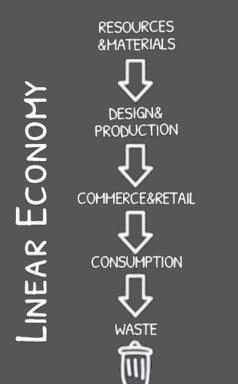


Resources are harder to get, more expensive





Linear vs. circular







The upside is enormous

The transition to a more circular economy could create an estimated \$1 trillion in value and generate up to 400,000 new jobs in Europe alone.2



http://www.ellenmacarthurfoundation.org/business/reports

^{2.} http://www.publications.parliament.uk/pa/cm201415/cmselect/cmenvaud/214/214.pdf



Dell's approach to the circular economy



Dell and the Circular Economy

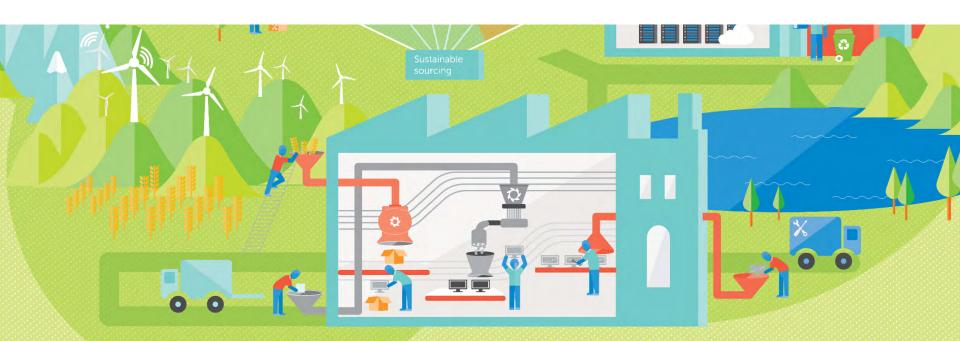
"Going green" used to mean having a recycling bucket at your curb every other week. Now, this notion of re-use has exploded into the circular economy; one that's a complex system of connections that's more efficient, effective and considers re-use at every turn.

It's time to take a step back and look at everything differently. We have to re-think business models and re-consider every resource we use. The change is happening and those looking for a competitive edge will join us now.



Material approaches – sustainable sourcing

- Using wheat straw an agricultural waste to make packaging
- Using recycled plastics from our own recycling chain to create new computer parts
- Using renewable energy to power our operations







Efficient delivery

Access over ownership

- Providing data center as a service
- Enabling desktop virtualization
- Offering scalable solutions through the cloud

Tapping full potential

- Utilizing virtualization in the data center
- Taking full advantage of secure mobility solutions



Understanding the system



- Using Internet of Things and other elements of the aware environment to better identify inefficiencies in the system.
- Using smart devices and the connected infrastructure of the Internet of Things to live more efficiently.





For more information

Dell.com/circular

Dell.com/LegacyOfGoodUpdate

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